

Business

Q&A: Professional Window Cleaning & Powerwashing Inc.

When Bob Provencher of Greece was a young man putting himself through school, he started a window-cleaning service to help him pay his way.

He moved from his native Springfield, Mass. to Rochester where he began a job as a machine designer at Eastman Kodak. He kept his window-cleaning business going on the side and all was right in his world.

Getting down to

BUSINESS

Then, in 1998 with a Kodak downsizing that cost him his job, Provencher decided to fall back on that window-cleaning expertise and create a full-time business. Including his part-time work, he has now been in the business of cleaning windows for 23 years. Through his service, Provencher offers residential and commercial window cleaning and powerwashing.

Provencher said his workers wipe all frames and sills, clean screens, use hot and cold scrubbing machines, scrub gutters by hand and do graffiti removal. All chemicals used, he noted, are safe for the environment. Provencher can be reached at his North Avenue office at (585) 225-4890. Provencher was recently interviewed by the *Greece Post*.

What movie or TV program best portrays what your profession is like?

"Survivor" because we



STAFF PHOTO/MARGIE ZERDIE

Bob Provencher prepares for a day of work with his business, Professional Window Cleaning & Powerwashing Inc.

gave it everything we had to make it in this business.

What type of business would you own if not this one?

A classic-car restoration shop.

How did you spend the first dollar you earned at your company?

I reinvested it and bought additional equipment.

What is the biggest misconception about your business or profession?

Anybody can wash windows. To do it efficiently and effectively, you need special training.

What was your first job and what did you learn from it that helps you in your business today?

I worked with my dad building houses. I learned whatever task you take on, do it right; don't cut corners; and the quality of work and customer service are remembered longer by the customer than the cost.

What's Greece's best-kept secret?

The variety of natural settings for wildlife and people to enjoy.

What item is always in your home refrigerator?

Ice-cold water.

What's your favorite TV show?

Do-it-yourself shows.

What item can't you live without?

Computers.

Owner's quick tip

When you clean your windows or have them cleaned, make sure your screens are cleaned as well or the rain-water will just wash all the dirt back from the screens onto your clean windows.

If you could meet any person, living or dead, who would it be?

Dale Earnhardt Sr.